

BARON  POINT

**MATTHEW MEGALLY**

VICE PRESIDENT OF BUSINESS DEVELOPMENT

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# OVERVIEW

Joining with the Baron Point team in 2013, Matthew has over a decade of combined experience in engineering, business development, and strategy on complex assignments. He started his career with the firm securing over US\$ 120 million in revolving investment commitments and negotiated contracts advancing key projects in infrastructure and commodities. He has developed and managed key client relationships, including those with the Carlyle Group, Pertamina, PetroVietnam Oil, a member of the Royal Family of Abu Dhabi, and Credit Suisse. Having a passion for trading, he is a registered large trader with the CME and SEC and is experienced in equities, digital assets, and derivatives. He has degrees in Engineering and Soil Sciences from Texas A&M University and has attended the Booth School of Business in Chicago and the University of Washington in Seattle.



2013 - Present

## Baron Point | Vice President of Business Development

Dec 2013 – Forward:	Baron Point Financial LLC (New York, New York)
Dec 2013 – Forward:	Baron Point Capital Management Ltd. (British Virgin Islands)
Dec 2013 – Forward:	Baron Point Financial Group SPC (Cayman Islands)



2011 - 2013

## American Bureau of Shipping | Structural Engineer

- Responsible for structural compliance of military and civilian naval vessels.
- Led initiatives to enhance design and feasibility studies used in early-stage development of oil rigs, transport vessels, and research vessels.
- Directed 300+ structural compliance reviews of naval and offshore vessels.



# EXPERIENCE

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## ENTREPRENEURSHIP

### Owner, ArchoDevelopment

- Founded a real estate development company focused on designing, constructing, and selling single family residences in the Pacific Northwest, United States.
- Engage in site selection strategy, overseeing site planning, permitting, engineering, architecture, and construction of homes.
- Conduct comprehensive quantitative and qualitative analysis to understand macroeconomic factors, and financing options using market research and investment analysis.



## REGISTRATIONS

### FINRA Series 7

### FINRA Series 63

### Registered Large Trader: CME, SEC



## EDUCATION

### Booth School of Business

- MBA Coursework, 3.6 GPA

### University of Washington

- Professional & Continuing Education (PCE): Finance & Business

### Texas A&M University

- BS, Civil Engineering

### Texas A&M University

- BS, Soil Sciences





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